Business Law Review Sheet

Contracts – Contractual Duties

Rights (benefits that you receive under a K) vs. Duties (obligations created by a K)

<u>Assignment</u> (transfer of contractual <u>rights</u>) vs. <u>**Delegation**</u> (transfer of contractual <u>duties</u>)

Assignor – party that assigns (transfers) contractual rights to another

Assignee – party who *receives* these contractual rights

Obligor – party who owes a contractual duty (also known as the debtor)

Assigning Contractual Rights

- <u>Assignable Rights</u>: Can usually assign rights as long as <u>performance</u> will not be materially affected; Examples when assignment is OK: mortgages, student loans, car loans
- <u>Non-Assignable Rights</u>: May not assign rights if performance would be materially changed or if performance becomes substantially more difficult
 - Rights may NOT be transferred if: (1) Contract prohibits assignment or (2) Rights to personal services, skilled services or when personal trust is involved
- Assignee has <u>all the contractual rights and duties</u> that the assignor had (you no longer have any claim to those rights); if the obligor breaches then the *assignee* is the one who sues

<u>Delegating Contractual Duties</u> (similar to assignment rules)

- <u>Duties You Can Delegate</u>: Can usually delegate "routine" duties as long as <u>performance</u> will not be materially affected
- <u>Duties You Cannot Delegate</u>: May not delegate duties where performance requires unique personal skills or special qualification; or if contract specifically prohibits delegation
- Even though you delegate your contractual duties to someone else, you are still responsible for satisfactory performance (ex. general contractors & subcontractors)

Discharging a Contract (end of duties under contract) ... usually by complete performance

- **Complete** (or substantial) **Performance** (both parties complete duties under K no breach)
- Agreement (both parties agree to a change in the contract)
 - Rescission (agree to return both parties to where they were before K)
 - Accord & Satisfaction (both parties agree to change K by substitution and carry it out)
 - Novation (accept a new/substitute party to perform duties of K)
- Impossibility of Performance (external factors stop performance not lack of \$)
 - Destruction of Subject Matter (not by one of the parties)
 - Performance Declared Illegal (after contract made but before performance)
 - <u>Death or Disability</u> (if contract requires personal services from party)
- Operation of Law
 - Bankruptcy (obligation discharged by bankruptcy court)
 - Statute of Limitations (time expires under statute of limitations for performance)
 - Alteration of Contract (material; intentional; made by one party w/o other's consent)
- **Tender of Performance** (one party offers *in good faith* to perform *exactly* as required under K, but is rejected discharges their obligation under contract)
 - Legal Tender (money) for exact amount due

Breach of Contract (failure to provide complete performance ... default)

- Major Breach (discharges other party's obligations and allows them to sue)
- Minor Breach (does NOT discharge other party's obligations ... must still pay for work done)
- Anticipatory Breach (party tells you they will not perform ... can treat as immediate breach)

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Contracts – Enforcement of Contracts

Remedies for a Major Breach

Rescission and Restitution – canceling the contract and returning whatever was received;
intended to place parties in the same legal position they were in before the contract

- **Damages** the payment of money to compensate for injury; Types of damages include:
 - Compensatory Money Damages (actual damages)
 - Consequential Money Damages (foreseeable damages)
 - <u>Liquidated Money Damages</u> (agreed-upon damages in the contract)
 - Nominal Damages (small amount to recognize rights have been violated)
 - <u>Punitive Damages</u> (courts may award punitive damages to punish the breaching party usually in situations of fraud, intentional tort, etc)
- **Specific Performance** a court order commanding the breaching party to perform what was promised in contract; Specific performance only available if:
 - Money Damages Inadequate (must be unable to be compensated with \$)
 - Subject Matter Unique (rare items, real estate)
 - Ability to Supervise (court must be able to supervise the specific performance)
 - <u>Clean Hands</u> (party seeking specific performance must be blameless)
- **Injunction** court may prohibit someone from benefiting from the breach (usually used for employment Ks ... can't force someone to work, but can stop them from working for others)
- **Waiver** a party may voluntarily give up a contractual right ... by "waiving" it Sometimes an injured party intentionally gives up contractual rights ... he waives his rights
 - <u>Pattern of Waivers</u> (usually, one waiver does not mean that future breaches will be waived, but a pattern of waivers over time may!)
 - Form of Waiver (waivers can be either be express or implied from conduct)

<u>Election of Remedies</u> (an injured party MUST CHOOSE a remedy when suing); most of the remedies are <u>mutually exclusive</u> (cannot have more than one at a time)

Requirement to Mitigate Damages The injured party must usually take reasonable steps to minimize their damages ... they must try to mitigate damages

- failure to mitigate (minimize) damages will eliminate or dramatically reduce available damages

