

**UNIT I: BUSINESS ENVIRONMENT****Unit Ia: Economic Reasoning**

1. AUG 15 Special Event - **FROSH FEST**
2. AUG 16 Welcome to FiFo!
3. AUG 19 What is Economics?
4. AUG 20 Scarcity, Tradeoffs & Opportunity Costs
5. AUG 21 Making Decisions: Cost-Benefit Analysis
6. AUG 22 What's Up With BPA?
7. AUG 23 SLO Pre Testing 📄
8. AUG 26 Rules & Incentives Matter
9. AUG 27 Maximizing Utility
10. AUG 28 Economic Questions Every Society Must Ask
11. AUG 29 Economic Systems
12. AUG 30 Broad Social Goals
13. SEP 3 Benefits of Trade
14. SEP 4 Unit Ia Review: Economic Reasoning
15. SEP 5 Unit Ia Test: Economic Reasoning 📄

**Unit Ib: Competitive Markets**

16. SEP 6 Mighty Wings Game - **GO BANANAS!**
17. SEP 9 Competitive Markets in Your Life
18. SEP 10 BPA 2Tuesday ❤️
19. SEP 11 Demand – Demand Curves, Movements & Shifts
20. SEP 12 Supply – Supply Curves, Movements & Shifts
21. SEP 13 Market Forces: Finding Equilibrium - **CEAC**
22. SEP 16 When Markets Interact: Interrelated Markets
23. SEP 17 Price Ceilings & Floors
24. SEP 18 Prices as Signals
25. SEP 19 Price Elasticity
26. SEP 23 Unit Ib Review: Competitive Markets
27. SEP 24 Unit Ib Test: Competitive Markets 📄

**Unit Ic: Market Economy**

28. SEP 25 Econoland Circular Flow Game
29. SEP 26 Six Characteristics of a Market Economy
30. SEP 27 ❶ Self Interest & Profits; ❷ Free Enterprise - **BPA STATE OFFICER INTENTS - HOMECOMING**
31. SEP 30 ❸ Competition; ❹ System of Markets & Prices
32. OCT 1 ❺ Private Property; ❻ Limited Government
33. OCT 2 What Are Entrepreneurs?
34. OCT 3 Entrepreneurs in Our Economy
35. OCT 4 Business Organizations & Ownership
36. OCT 7 Business Strategies & Productivity
37. OCT 8 BPA 2Tuesday ❤️
38. OCT 9 Unit Ic Review: Market Economy
39. OCT 10 Unit Ic Test: Market Economy 📄
40. OCT 11 BPA Project: Exploring Competitions – Day 1
41. OCT 14 BPA Project: Exploring Competitions – Day 2 - **BPA STATE OFFICER SCREENING**
42. OCT 15 BPA Project: Exploring Competitions – Day 3
43. OCT 16 BPA Project: Exploring Competitions – Day 4 - **PSAT**
44. OCT 17 BPA Project: Exploring Competitions – Day 5



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## UNIT II: OUR ECONOMY

Unit IIa: Roles of Government

45. OCT 22 Six Roles of Government
46. OCT 23 ❶ Provide a Legal System
47. OCT 24 ❷ Provide Public Goods
48. OCT 25 ❸ Correct Market Failures (Externalities) - BPA OHIO PIN/SHIRT DESIGNS
49. OCT 28 ❹ Maintain Competition (Prevent Monopolies)
50. OCT 29 ❺ Redistribute Income; ❻ Stabilize Economy
51. OCT 30 Unit IIa Review: Roles of Government
52. OCT 31 Unit IIa Test: Roles of Government 📄

Unit IIb: Economic Measures

53. NOV 1 Gross Domestic Product - HONOR ROLL BREAKFAST
54. NOV 6 Unemployment and the Business Cycle
55. NOV 7 Inflation and the Money Supply
56. NOV 8 Monetary Policy – Interest Rates & Money Supply
57. NOV 11 Fiscal Policy – Taxes & Government Spending
58. NOV 12 BPA 2Tuesday ❤️ - THANKSGIVING FEAST
59. NOV 13 Special Event - SOPHOMORE RECRUITING TOURS
60. NOV 14 Measuring Trade: The Balance of Payments
61. NOV 15 Wealth of Nations
62. NOV 18 Economic Ups & Downs
63. NOV 19 Aggregate Supply & Demand
64. NOV 20 Unit IIb Review: Economic Measures
65. NOV 21 Unit IIb Test: Economic Measures 📄

Unit IIc: The Global Economy

66. NOV 22 What is Globalization? - BT OFF CAMPUS TOURS
67. NOV 25 Culture & Diversity - CHS EXCHANGE TOURS
68. NOV 26 Choosing Your BPA Competitions - BPA COMPETITION CHOICES DUE - FALL BREAK BEGINS
69. DEC 2 Global Tactics Game
70. DEC 3 Trade Blocs
71. DEC 4 Global Infrastructure – UN, WTO, World Bank, IMF
72. DEC 5 Foreign Exchange
73. DEC 6 Unit IIc Review: Global Economy - CEAC
74. DEC 9 Unit IIc Test: Global Economy 📄
75. DEC 10 BPA 2Tuesday ❤️ - CHRISTMAS PARTY - SENIOR FIN LIT DAY
76. DEC 11 BPA Competition Prep – Day 1
77. DEC 12 BPA Competition Prep – Day 2
78. DEC 13 BPA Competition Prep – Day 3

Review

79. DEC 16 Semester Review
80. DEC 17 Semester Review
81. DEC 18 FiFo1 SLO Post Testing ... exams for bells 1, 2, 3
82. DEC 19 FiFo7 SLO Post Testing ... exams for bells 4, 7 (half day)
83. DEC 20 No Class ... exams for bells 5, 6 (half day) - WINTER BREAK BEGINS

BPA Competition Prep

84. JAN 6 BPA Competition Prep – Day 4
85. JAN 7 BPA Competition Prep – Day 5
86. JAN 8 BPA Competition Prep – Day 6
87. JAN 9 BPA Competition Prep – Day 7
88. JAN 10 BPA Competition Prep – Day 8



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**UNIT III: MONEY MANAGEMENT****Unit IIIa: Earning Money & Budgeting**

89. JAN 13 How to Really Be a Millionaire
90. JAN 14 BPA 2Tuesday ♥
91. JAN 15 Your Career: Doing What Matters Most - BPA TESTED EVENTS (bell 4)
92. JAN 16 The Job Application Process - BPA TESTED EVENTS (bell 4)
93. JAN 17 Uncle Sam Takes a Bite; W is for Wages - BPA TESTED EVENTS (bell 4)
94. JAN 21 Budgeting Basics; Making the Most of Your Money
95. JAN 22 Balancing a Budget
96. JAN 23 Living My Crazy FiFo Lifo
97. JAN 24 What Are Financial Institutions?
98. JAN 28 Checking Out Checking Accounts; Keeping a Checking Account
99. JAN 29 Special Event - BPA AWARDS CEREMONY
100. JAN 30 Unit IIIa Review: Earning Money & Budgeting
101. JAN 31 Unit IIIa Test: Earning Money & Budgeting 📖 - BT APPS DUE - MORP

**Unit IIIb: Saving & Investing**

102. FEB 3 What's the Cost of Spending and Saving?
103. FEB 4 There Is No Free Lunch in Investing
104. FEB 5 Building Wealth Over The Long Term; Types of Investments
105. FEB 6 Risk, Return, Liquidity ... and the Importance of Diversification
106. FEB 7 Savvy Savers - OUTSTANDING KNIGHT BREAKFAST
107. FEB 10 Stock Market Basics
108. FEB 11 BPA 2Tuesday ♥ - BPA TORCH AWARDS DEADLINE
109. FEB 12 How the Stock Market Works
110. FEB 13 The Mystery Behind Stock Prices - PROM FASHION SHOW
111. FEB 18 Buying and Selling Stocks
112. FEB 19 The Dow Jones Industrial Average
113. FEB 20 MarketWatch Game Begins!
114. FEB 21 Unit IIIb Review: Saving & Investing
115. FEB 24 Unit IIIb Test: Saving & Investing 📖

**Unit IIIc: Borrowing Money & Managing Risk**

116. FEB 25 What Is Credit?
117. FEB 26 Making Credit Choices
118. FEB 27 All About Interest
119. FEB 28 Shopping for a Credit Card
120. MAR 2 The Car Deal Package
121. MAR 3 Consumer Credit Protection
122. MAR 4 Scams and Schemes
123. MAR 5 Risk in Your Life
124. MAR 6 Types of Insurance
125. MAR 9 Protecting Yourself with Insurance
126. MAR 10 Special Event - JUNIOR ACT DAY (no school)
127. MAR 11 Unit IIIc Review: Borrowing Money & Managing Risk
128. MAR 12 Unit IIIc Test: Borrowing Money & Managing Risk 📖 - STATE LEADERSHIP CONFERENCE



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**UNIT IV: BUSINESS LAW****Unit IVa: Law, Ethics, and the Courts**

129. MAR 16 Our Laws (1-1); Types of Laws (1-2)  
 130. MAR 17 Ethics & Ethical Reasoning (1-3); Ethics In Our Laws (1-4)  
 131. MAR 18 Structure of the Courts: Federal (1-5)  
 132. MAR 19 Structure of the Courts: State (1-6)  
 133. MAR 20 Criminal Law (1-7) - **VARIETY SHOW**  
 134. MAR 23 Civil Law (1-8)  
 135. MAR 24 Voir Dire – Creating the Jury  
 136. MAR 25 Once Upon a Crime ... or Tort  
 137. MAR 26 Unit IVa Review: Law, Ethics, and the Courts - **BT ACCEPTANCE CELEBRATION**  
 138. MAR 27 Unit IVa Test: Law, Ethics, and the Courts 📖

**Unit IVb: Contract Law – OA/GA, CO/CA**

139. MAR 30 Introduction to Contract Law  
 140. MAR 31 Creation of Offers (2-1)  
 141. APR 1 Termination of Offers (2-2)  
 142. APR 2 Acceptances (2-3)  
 143. APR 3 Special Event - **SPRING BREAK BEGINS**  
 144. APR 14 Genuine Agreement: Duress & Undue Influence (2-4) / BPA 2Tuesday ❤️  
 145. APR 15 Genuine Agreement: Mistake, Misrep & Fraud (2-5)  
 146. APR 16 Contract Law – OA/GA Review  
 147. APR 17 What Is Consideration? (3-1)  
 148. APR 20 Problems with Consideration (3-2)  
 149. APR 21 Consideration Exceptions (3-3)  
 150. APR 22 What Is Capacity? (3-4)  
 151. APR 23 Limitations of Capacity Rights (3-5)  
 152. APR 24 Unit IVb Review: Contract Law – CO/CA  
 153. APR 27 Unit IVb Test: Contract Law – OA/GA, CO/CA 📖

**Unit IVc: Contract Law – LE/WR, RD/BR**

154. APR 28 Which Agreements Are Illegal? (4-1)  
 155. APR 29 Enforceability of Illegal Agreements (4-2)  
 156. APR 30 What Is the Statute of Frauds? (4-3)  
 157. MAY 1 Contracts within the Statute of Frauds (4-4); Interpretation of Ks (4-5)  
 158. MAY 4 Contract Law – LE/WR Review  
 159. MAY 5 Transfer of Contractual Rights (5-1) - **NATIONAL LEADERSHIP CONFERENCE**  
 160. MAY 6 Performance of Duties (5-2) - **NATIONAL LEADERSHIP CONFERENCE**  
 161. MAY 7 Types of Breach and Remedies (5-3) - **NATIONAL LEADERSHIP CONFERENCE**  
 162. MAY 8 Election of Remedies; Mitigation of Damages (5-4) - **NATIONAL LEADERSHIP CONFERENCE**  
 163. MAY 11 Quick Review of Rights & Duties - **UNDERCLASS HONORS NIGHT**  
 164. MAY 12 BPA 2Tuesday ❤️ - **FIFO YEAR END PARTY**  
 165. MAY 13 Unit IVc Review: Contract Law – RD/BR  
 166. MAY 14 Unit IVc Test: Contract Law – LE/WR, RD/BR 📖

**Review**

167. MAY 15 Contract Law Review  
 168. MAY 18 Contract Law Review - **NWHS GRADUATION**  
 169. MAY 19 FiFo1 End of Course Exam / WebXam ... exams for bells 1, 2, 3  
 170. MAY 20 FiFo7 End of Course Exam / WebXam ... exams for bells 4, 7 (half day)  
 171. MAY 21 No Class ... exams for bells 5, 6 (half day)



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